The real estate valuation concentration is one of only eight programs in the nation that satisfies the rigorous educational requirements of the Appraisal Institute's MAI designation. Students can satisfy most of the Appraisal Institute's education requirements by completing the concentration. This concentration emphasizes real estate valuation while providing comprehensive education in related disciplines so that graduates' analytical skills and abilities to communicate with other professionals are greatly enhanced.

**CURRICULUM**

**PREREQUISITES:** Students must complete the following three courses prior to beginning graduate courses in real estate.

- FIRE 425 Real Estate Appraisal
- FIRE 431 Advanced Real Estate Appraisal
- MGMT 212 or MGMT 500 Calculus

**FOUNDATION COURSES -**

Students must complete up to 6 courses (0 to 18 hours) of work from the following list. At the time of application, all undergraduate and graduate transcripts will be reviewed to determine if the following courses may be waived. Waivers of foundation courses only occur when a student has completed the required undergraduate equivalent courses with at least a "C" grade

- ACCT 507 Fundamentals of Accounting
- FIRE 520 Financial Concepts of Management
- MKTG 570 Concepts and Issues in Marketing
- ECON 500 Concepts in Economics
- MGMT 524 Statistical Elements of Quant Mgmt
- MGMT 530 Legal Environment of Business

**REQUIRED CORE COURSES (10):**

- FIRE 621 Cases in Financial Management
- FIRE 627 Real Estate Development
- FIRE 628 Using GIS in Real Estate Decisions
- FIRE 629 Real estate Investment Analysis
- MGMT 632 Statistical Analysis
- FIRE 638 Real Property Investment Law
- FIRE 658 Real Estate Finance and Investments
- MKTG 673 Marketing Research
- ECON 617 Financial Markets
- FIRE 697 Guided Study, Real Estate

**FIRE 697 is a supervised research course that involves the preparation of a narrative income-property appraisal report. It must be taken after FIRE 628.**